



Schreiber Center for Pediatric Development  
**Where HEROES Are Made**

## Frequently Asked Questions

**1. Will my gift to Schreiber Center for Pediatric Development be tax deductible?**

Yes. Schreiber Center for Pediatric Development is a tax-exempt 501(c)(3) organization. Charitable gifts made to Schreiber Center for Pediatric Development are tax exempt following IRS guidelines. We suggest that you contact your financial advisor to discuss your intentions and gift.

**2. How will the renovated and expanded building allow Schreiber to better serve children and families? What new programs or services will be possible and who will benefit?**

In recent years Schreiber had wait lists as long as two years. There weren't enough staff to meet the demand of the 4,000+ children who needed services. Over the past decade a concerted effort to bring about a financial turnaround for the Center has allowed Schreiber to hire more therapists. But now all those new therapists need more room to treat. Our Behavioral Health program is currently housed in a separate leased location. This expansion will bring all Schreiber services under the same roof.

**3. Why do major healthcare providers across central Pennsylvania not provide outpatient therapy services for children with special needs?**

Outpatient pediatric therapy services for children with disabilities are 100 percent covered by Medicaid and are the worst reimbursing service on the Medicaid fee schedule. All of the services lose money, and most health care systems are not willing to absorb the losses to help these children walk, speak, or hold their parents' hands. Schreiber, their generous donors, and faithful volunteers are committed to serving these children and families, and to providing these vital services that others will not.

**4. What operating/budget efficiencies will be created by having all services and staff under one roof?**

Schreiber is currently spending more than \$120,000 a year on leased space and related costs to house a significant portion of our staff offsite. This project will allow us to save that money and have our entire team under one roof, which is also a convenience for the children and families we serve.

**5. How did the COVID-19 pandemic affect Schreiber Center for Pediatric Development and the children you serve?**

Like many places, Schreiber was completely shut down in the early days of the pandemic. Because many of the children we see are medically fragile, Schreiber had to enact strict safety measures from the outset of the pandemic when we did reopen. This included greatly limiting the number of children we saw in all the departments. We also had to spend more time and resources on sanitizing the entire building on a daily basis. All of this reduced the number of children we could see and led to substantially increased costs.



6. Why are endowment dollars critical to this effort? How will annual endowment income be used to support families and Schreiber Center for Pediatric Development?

Until 2014 Schreiber did not have an endowment fund in place. Today the growth of that fund will allow for a regular source of income to help cover the increased costs of maintaining the new departments and areas of the building that will be added as a result of the project. A larger endowment will provide a financial safety net when projects, technology, programs, and building maintenance needs arise. A true blessing.

7. Will Schreiber Center for Pediatric Development offer any special gift “naming” opportunities in this campaign?

Yes. Major gift donors to our *Where Heroes Are Made Campaign* of \$25,000, \$50,000, \$100,000, and above may, if they choose, have their names associated with select spaces within the current building or in the new Schreiber Pavilion (For available spaces and gift minimums, please see our "Space Naming Opportunities" insert.) All donors of gifts of \$1,000 or more will be included on a donor wall to be permanently displayed in a prominent location within our new Pavilion. All gifts can be made “In Honor of” or “In Memory of,” and every donor will be thanked in a special post-campaign *Honor Roll of Donors* publication. Gifts of all sizes are needed in this campaign, and we are grateful for the support. Remember: You have the opportunity to make a gift that combines a current gift payable over 5 years with a qualifying planned gift to secure a naming opportunity. Please contact Schreiber Center for Pediatric Development Office for details.

8. Over how many years may I pay my pledge?

Donors will have the opportunity to pay their pledge over a period of up to 5 years.

9. What role will planned (estate) gifts play in the campaign?

New or increased planned (estate) gifts will be an option for all donors, and planned gifts from donors aged 72 and older will be credited for their estate gift/pledge at full face value. Donors will be asked to sign a binding campaign pledge form and also provide copies of the pertinent section of their will/other documentation. Many donors will choose to make a combination of outright and planned (estate) gifts to maximize their giving.